



ImpediMed, Inc.
2850 Clover Street
Pittsford, NY 14534



XiTRON Technologies, Inc.
9770-A Carroll Centre Road
San Diego, CA 92126

Dear Valued Customer,

ImpediMed and XiTRON Technologies of San Diego, California are pleased to announce the acquisition of XiTRON by ImpediMed. The acquisition will allow us to further advance bioimpedance spectroscopy (BIS) as a technology platform and provide greater breadth of product portfolio for serving your research and clinical needs.

In addition to its offices in Brisbane Australia, New York and London, ImpediMed will now also have offices in San Diego. The acquisition will have no immediate impact on the use or support of your ImpediMed or XiTRON device. North American ImpediMed customers may order their supplies or request technical support via the New York office; XiTRON Hydra 4200 customers will continue to have their supply and customer support needs met via the San Diego office.

As we look to the future, we expect to consolidate the operations of the two companies. The consolidation of operations will result in increased resources for customers and enhanced product portfolios to better meet market requirements. We look forward to communicating these plans to you well in advance of any changes. In the mean time, it will be business as usual. Phone numbers and email addresses to company representatives will remain unchanged until a restructuring is accomplished.

We believe that the acquisition will create synergy that would not have been possible as independent entities. The depth of our expertise in bioimpedance spectroscopy will result in exciting new products and expanded applications for both research and clinical use.

Most importantly, both companies share a strong commitment to providing exceptional customer support. As we bring together these two companies, we envision a very bright future! The new ImpediMed will provide unrivaled leadership in BIS technology as we advance this non-invasive platform on many fronts.

We will keep you informed of our progress as we begin the process of integrating our products and services.

Regards,

A handwritten signature in black ink, appearing to read 'Greg Brown', with a long horizontal flourish extending to the right.

Greg Brown
Chief Executive Officer
ImpediMed, Ltd.

A handwritten signature in black ink, appearing to read 'Dennis Schlaht', with a long horizontal flourish extending to the right.

Dennis Schlaht
Vice President Test and Measurement
XiTRON Technologies, Inc.